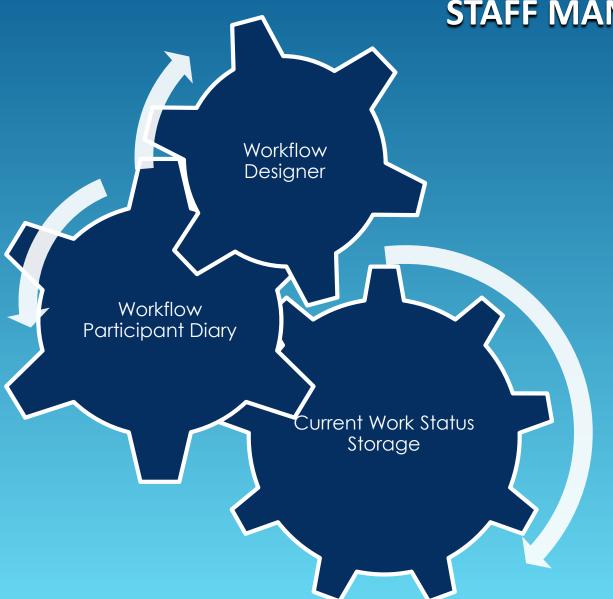
# CRM APLAN FOR WORK PLANNING AND STAFF MANAGEMENT



For Service Enterprises

Fast and easy with intuitive interface

Multilingual, multicurrency

Adjustable access rights

#### **PLACEMENT AND FUNCTIONALITY**

Own server or leased cloud, access to them from any device

Operative and final reports in PDF, XLSX formats

Statistics collection of clients and workers



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**PLACEMENT** 

**REPORTS AND NOTIFICATIONS** 

STATISTICS AND EVALUATION





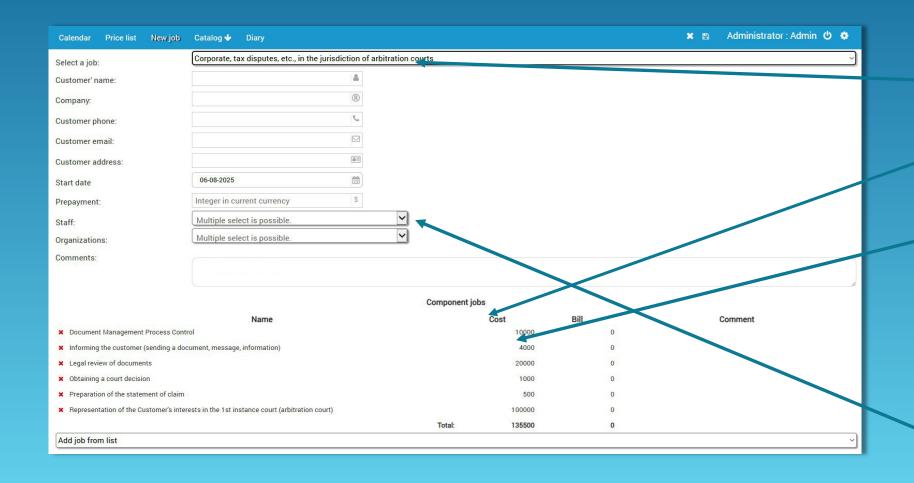


A single repository of documents and media attached to each job

Nnotifications for workflow participants

Performance indicators: scope of work, KPI, etc.

#### **CONSTRUCTION AND WORK PLANNING**

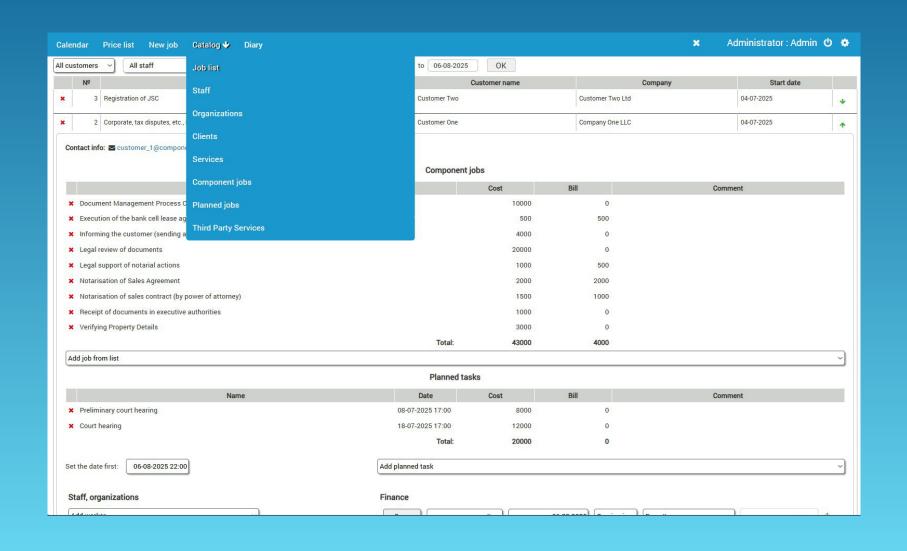


Each work is designed from a set of tasks

Each task can have financial and time parameters

Each task is associated with workers and organizations

#### **RE-ASSEMBLY OR ADJUSTMENT OF WORKS**

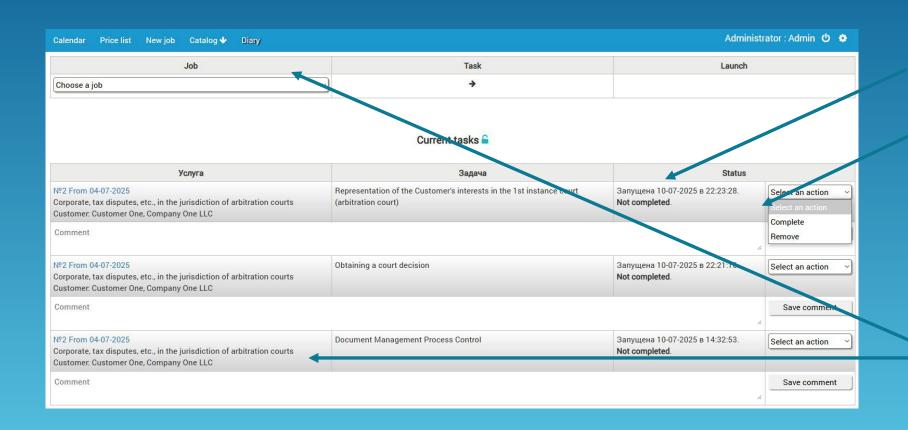


Current work can be adjusted/reassembled

Financial and time parameters are adjusted

Composite Tasks and Participants Change

#### **WORKFLOW AND STAFF MONITORING**



Diary - a powerful tool for controlling of workers and monitoring the state of work

Each task has the following statuses: "For execution,"
"Not completed" and
"Completed"

In the diary, the worker marks the stages of the task

A diary is attached to each task performer

## **INTEGRATION AND SCALABILITY**

Expandability, connection of any ordered modules

Messengers and mail clients



**INTEGRATION** 



Direct interaction or via API with any external systems



Google calendar



Change the number and properties of event triggers

Import/export to XML,
JSON formats

#### **CRM FEATURES**

### Q: Why our product?

- 1. We create a *customized CRM with only the necessary functions*. Up to corporate design requirements. This is the main difference from typical CRMs, to which adding additional modules is problematic and requires significant time.
- 2. The **Armenian language** is integrated into our products. Therefore, not only all interface elements, but also the contents of the database the names of works, organizations, etc., are executed in Armenian with UTF-8 encoding.